

“Dear Paul, Carl, Bud, and Nik, We can’t thank you enough for the professional and conscientious way with which you built our house.

Not only was the work fantastic, but we had a fun time, too! Wishing you all the best!” — Tawni and Ron.

“This group of guys are hard workers, loyal, and all around a great group of workers.” — Stephanie Wagner

“Hartland built our house in 2007 and we’re still loving it! Best of the best!” — Christi Justus

“These guys did an awesome job finishing our basement.” — Crystal Gaustad-Marsh



## About Hartland Construction

Since 1996 Hartland Construction has been building custom homes, spec homes, and taking on an array of remodeling projects. Today, Hartland Construction’s work can be seen throughout the Coulee Region not only in the beautiful homes that have been built, but also the civic and community involvement that the company gets involved with.

Owner, Paul Westlie has been in the new home industry since graduating high school and also has work experience

in commercial construction. Paul is a member of the La Crosse Area Builders Association and has also been involved with the Parade of Homes Committee.

**“We Put Our Heart in Building Your Home” is our tag line, because we build each home as though it’s our own. We strive for perfect measurements, visual aesthetics, energy efficiencies and we are budget-conscious at all times.**

## Why Hartland Construction?

Hartland Construction sets themselves apart from other area general contractors by being that construction company that is fully insured and employs full-time crew members, as opposed to hiring out the labor to sub-contractors. This provides our customer’s with the peace of mind knowing there will be enough workers to get the job done in a timely and efficient manner. Customers get to know the crew and quickly realize how well the crew works together as they put their heart into building your home.

Another key to Hartland Construction’s success is having owner, Paul Westlie on every job site daily overseeing each element of the construction site. Paul is accessible to the customers and the other contractors as well as to the rest of the crew. More often than not, the owner has his tool belt on and is working side by side with the rest of his crew.

**Contact us today to get started on the home of your dreams!**

**Phone: (608) 792-4403  
hartlandconstruction.net**

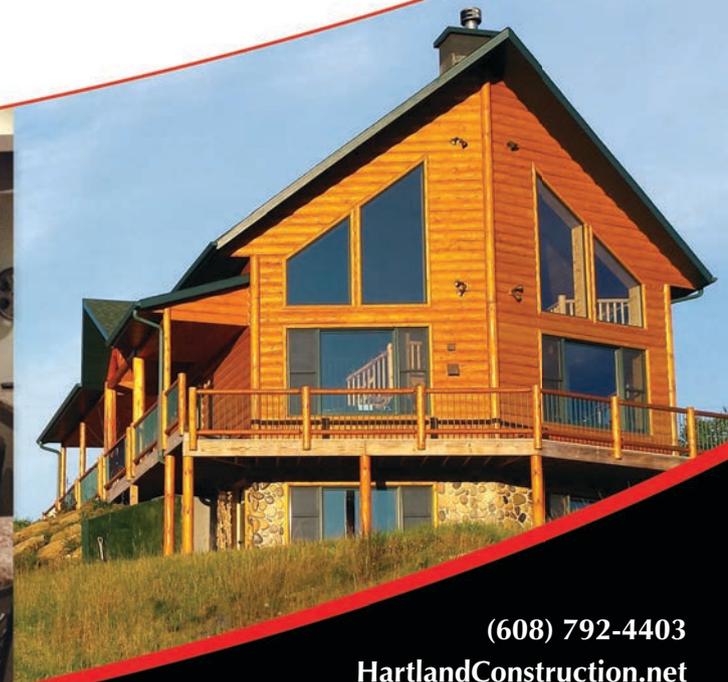
WE PUT OUR HEART IN BUILDING YOUR HOME

**Building custom quality homes and remodeling since 1996.**

Hartland Construction is owner-operated with a commitment to **quality, safety, service and excellence.**

Offering **general contracting and construction from concept to completion** with every project we build. We will work directly with you from the beginning stages until you move in.

**Our promise is always to build your home as if it’s our own!**



**(608) 792-4403  
HartlandConstruction.net**



## Hartland Construction Q&A

When you're ready to start the home of your dreams or remodel your current home, Hartland Construction will be with you every step of the way and can answer all of your questions.

### Q: How many homes has Hartland Construction built?

A: Hartland Construction has been building homes since 1996. When the company started there wasn't a focus on keeping a tally of homes built, but rather the quality of each home was kept our priority. Today, hundreds of our homes can be found throughout the Coulee Region.

### Q: How long does it take to build a home?

A: Each home and each customer of ours is unique from the other. The amount of time it takes to build a home largely depends on the size of the home, the location of the home, the weather conditions, and the

amount of time it takes for a customer to make important design decisions. If all decisions were made by the time we break ground the construction to completion could take anywhere from 3 to 6 months.

### Q: Who actually builds the homes for Hartland Construction?

A: Hartland Construction is not only a general contractor but is also the builder. Hartland Construction employees a full-time crew who do substantially all the rough framing, siding, carpentry, and trim work. Hartland Construction hires local, reputable, licensed, and insured sub-contractors for the other elements of the project including

excavation, concrete work, plumbing, electrical, HVAC, and flooring.

### Q: Who do your customer's talk to during the construction project if they have concerns, change requests, or are seeking updates on the project timeline?

A: The owner and crew foreman for Hartland Construction is almost always found on the jobsite during a regular work day. Available by phone or in person, the customer usually never has to wait long for an answer.

### Q: Is Hartland Construction licensed and insured?

A: Yes, of course. Hartland Construction carries all the proper licenses and insurance to do business anywhere in the state of Wisconsin. The owner and the crew take regular continuing education courses and when appropriate attend product

seminars to keep up on the latest products and safety.

### Q: We are just starting to think about building. Who should we talk to first?

A: Hartland Construction will offer a wealth of advice and direction as you begin to start thinking about your dream home. Even if you haven't chosen a location or a house plan, we'd be happy to be there with you on the front-end and guide you through the process.

### Q: I've been thinking about remodeling, upgrading, or putting an addition on to our home. Where do I start?

A: Start by calling a licensed contractor that has experience in remodeling from start to finish. Hartland Construction will listen to your ideas and offer suggestions where appropriate. We will discuss



with you what the job entails and what you need to consider for costs.

### Q: Is it better to remodel what I already have or sell and build new what I want?

A: Every request for remodeling is uniquely different. While Hartland Construction is in the business of building custom homes, sometimes your need for change can be met with a smaller remodel project instead. An interview to discuss your ideas will reveal which option is best for you.

### Q: I have a project in mind and think I can do some of the work myself but will need assistance with some of the work as well. Do you allow homeowner's to do some of the work themselves?

A: Having the skills and knowledge to do some of the work yourself is something to be proud of. We encourage

that ability where possible. We just ask that the work you intend to do fits well within our schedule. Also keep in mind that we can only warranty the work we do, we cannot warranty the work you do.

### Q: I have a repair need that is covered by my homeowner's insurance. Does Hartland do insurance related work?

A: Yes. An "insurance job" to Hartland Construction is no different to us than a job paid out of your pocket. We are happy to work with you and your insurance agent or adjuster to make sure the work required is done within the claim's allowance.

Find more information, questions and answers on our website or please give us call with any questions you have.